Annual Report 2019

Epilepsy Association of New Zealand Incorporated



I feel privileged to walk alongside people with epilepsy. Working with them, their whānau, colleagues, and others in the community, is very rewarding.

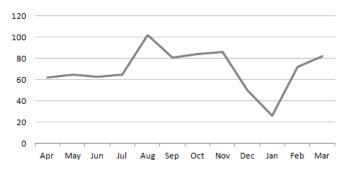
Marjo Tenhagen, Educator for Lakes District and Eastern Bay of Plenty

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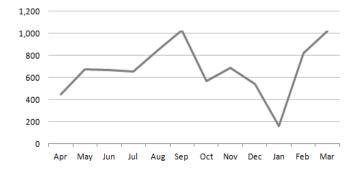
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Highlights

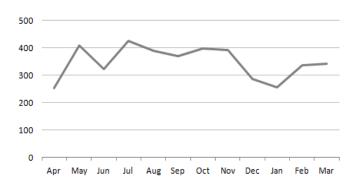
We gave over 800 talks to families, schools, workplaces, and other interested groups



Our talks reached over 8,000 people



We helped 350 people across NZ each month on average



7,714 registered clients

15,368 client contacts

36,266

341

838

seminars held

8,115 people attended our seminars

President's Report



I am pleased to be able to make a report for the 2018-19 year.

The clients - the people with epilepsy and their families - are the ones who are most important to the future of Epilepsy New Zealand (ENZ). ENZ exists for their benefit. The board is of the view that they are the people whose voices should be heard when determining policies and priorities. It is for this reason that we have proposed a mechanism that makes it easier for clients to become members.

I would like to thank the staff of ENZ for all the work that they

do - the educators, who are the people who interact directly with our clients, and the people at the National Office, who keep the organisation ticking over.

I would like to thank Graeme Ambler for the work that he did for ENZ over his four years as CEO. We hope that we can introduce a new CEO to the membership at the AGM. We are very grateful that Letticia Mincham has helped us out as the Interim CEO while the board has been looking for a new permanent appointee.

Thanks to the Board members who have worked valiantly on behalf of ENZ. I particularly want to acknowledge the work of Alison Nation, Lorraine Skelton and Susan Hill, who have put in many hours of work, but who have now resigned from the Board. Alison signalled her intention to resign at the last AGM, but she was willing to be co-opted back onto the Board for a further six months to allow a new treasurer to move into the role in a supported manner. We are very pleased that Alison is willing to continue as the accountant for ENZ. Lorraine and Susan both also made significant contributions to ENZ - Susan, in particular, over a number of years.

Thanks, too, to the current Board members, Isabelle Delmotte (treasurer), Philippa Tolley, Matthew Patterson and Renee Wood (vice president) - all of whom are willing to stay on the Board for a further term. I am also grateful to the Commissioners, Michael Chapman and David Thorp for giving up their time.

Special thanks must also go to all our funders, financial supporters, members and volunteers.

However, despite all the hard work of staff and volunteers, this has been another tough year for ENZ. Once again, the income the ENZ has received has not matched the outgoings, and we have had to use some of the money in the Epilepsy Trust fund to stay afloat. This cannot continue indefinitely. The Board is aware that ENZ will need to increase its income streams if we are to continue providing services in the present manner.

Despite the difficulties, we will continue to provide excellent support for people with epilepsy in New Zealand - **Peter Bergin, President of ENZ**

Governance



Board

The Epilepsy Association of New Zealand Incorporated (ENZ) is governed by a Board, responsible for the overall corporate governance and direction of ENZ business and affairs on behalf of members. Board members are elected under the procedures set out in the ENZ constitution. The board elects from its number the President, Vice-President and Treasurer. The President carries out a leadership role in the conduct of the board and its relations with members and other stakeholders. Day-to-day leadership and management of ENZ rest with the Chief Executive Officer, who maintains a close working relationship with the president.

Commissioners

The Commissioners undertake an important role ensuring independence in processing of complaints, membership termination, eligibility of remits to the Annual General Meeting, Board nominations and proposals to award Life Membership.

Epilepsy Trust

The Epilepsy Trust is responsible for managing a capital fund to generate assets and income for the Association. The Epilepsy Trust has been governed by a four-member board: Paul Kellett, Brian Jonasson, Michael Chapman and David Vickery.

Over a period of time these funds have been drawn upon to enable the Association to remain financially viable. The Trust is a separate entity 'under' the Association and as a separate entity it incurs various operational costs. The size of the Trust is now such that the operational costs are becoming a significant burden. The Trust proposed, with the agreement of the Association Board, that the Trust be dissolved and its assets managed within the Association. It is important that these funds are not absorbed in to the general funds and that they are still managed separately and at arm's length. The Association Board has agreed with this proposal and we are in the process of executing the dissolution of the Trust.

The Board of Epilepsy Association of New Zealand Incorporated and the Board of the Epilepsy Trust have decided to dissolve the Epilepsy Trust. The ENZ Board passed the following resolution at a Board Meeting held by Skype on the 2nd of July 2019:

"The Board of Epilepsy New Zealand agrees with the proposal of the Epilepsy Trust Board that the Epilepsy Trust is dissolved and that the funds are managed directly within the Association. The funds will be separately managed and tracked within the Association and will not be included with the general funds. Utilisation of these funds will require authorisation from the Board or their nominated representative(s)."

Message from our Patron

Sir Bill English became our patron in December 2018.



Epilepsy is a hidden challenge for thousands of New Zealanders. The onset of epilepsy is almost always unexpected, and individuals and families have to learn to live with the risks and uncertainty the disease brings their lives. It's thought around 48,000 New Zealanders live with Epilepsy and around 2,000 people are newly diagnosed each year. Drugs work for some and not others.

The work of Epilepsy New Zealand is important because for many families they are the understanding supportive group in a health system where there can be low visibility.

Epilepsy New Zealand can share knowledge and experience, and help those with epilepsy understand better how to manage their lives. This important work can reduce anxiety and improve the lives of so many people.

Sir Bill English Patron



The light tree in Masterton lit up for **purple** day.

About Epilepsy Association of New Zealand Inc.



Epilepsy Association of New Zealand Inc. is a member of the International Bureau of Epilepsy (IBE). The Association is a nationwide organisation based in Hamilton, with Educators located throughout New Zealand to deliver local services including information, education, support and community awareness.

| Trading as: | | nal Epilepsy Association of Iew Zealand™ | f New Zealan | d™ | | |
|-----------------------------|--|---|--------------|-------------------|------------------|--|
| Established | 1956 | | | | | |
| Nature of Business | with epilepsy, | Epilepsy New Zealand exists to improve the social condition and quality of life for people with epilepsy, and those who care for them, along with increasing the knowledge of epilepsy in the wider community throughout New Zealand. | | | | |
| Contact Details | | e, 6 Vialou St., PO Box 107 56 Email: <u>national@epilep</u> | | | | |
| Vision: | | class organisation at the c ences the lives of people, | | | | |
| Mission | management o | To inspire and equip families and people, who live with epilepsy, towards effective self- management of their diagnosis and are engaged with society through information, education, support and public awareness. | | | | |
| Values: | Professio | Professional – Inclusive – Passionate – Empowering – Supportive | | | | |
| Charity Registration | CC 10611 | Incorporation Number | 216663 | IRD Number | 041-467-924 | |
| Patron | Sir Bill English | | | | | |
| Volunteer Board Members: | Renee Wood - Dr Isabelle Del Susan Hill Philippa Tolley | Dr Peter Bergin – President Renee Wood - Vice President Dr Isabelle Delmotte – Acting Treasurer Susan Hill Philippa Tolley Matt Paterson | | | | |
| Volunteer Commissioners | Michael Chapman David Thorp | | | | | |
| Management | | Interim CEO Letticia Mincham (Permanent appointment due late July 2019) Email: ceo@epilepsy.org.nz | | | | |
| Bank | BNZ Victoria St | ., Hamilton. Account: 02 (|)316 032384 | 00 | | |
| Accountants | PKF Hamilton, | Chartered Accountants, 1 | 026 Victoria | St., Hamilton 320 | 4 T: 07 839 2106 | |
| Auditors | Owen McLeod | , 91 Clarence St, Hamiltor | n Lake, Hami | ton West 3204 T | : 07 839 1235 | |

What We Do

The reason people seek our services varies widely and depends on many factors such as age, stage of life, individual needs, problems or issues a person maybe facing together with their personal goals for the future.

ENZ provides quality, relevant and valued client services that make a difference to the nearly 50,000 people who contact us each year. Our services focus on:

- Individual Support
- Public Awareness & Advocacy

- Information
- Education and Training

Individual Support

"The help and support (received from the ENZ educator) was invaluable at a difficult time in our lives and they helped us to stay calm and to allow my husband to maintain both his income and his self-esteem, without their support the outcome would have potentially been quite different."

Educators have been involved in a wide range of support for families and individuals often responding to the specific needs of a person or their family member.

"What I do often ... is hooking people together e.g. new Mum with a Mum whose child was diagnosed a while ago, or two young people around the same age."

A memorable moment during the year for our educator in Taranaki was when a Mother recognised her own young daughter was having seizures after she attended a training session at the local polytechnic. Another success was helping a young man get his driver's licence back. His GP had asked for assistance as he had fallen through the cracks in the system and was struggling.

Problems with employment affect many people with epilepsy. In Bluff, our educator helped a new client navigate her way through a few issues. With an understanding and supportive employer she was able to remain in work.

"Epilepsy New Zealand was there for us straight away through one of its wonderful educators. We received information and ongoing support; we had the comfort of knowing there was somebody on the other end of the line or email that understood us."

Support Groups

Attendance at many support groups is going strong and a highlight of the month for some clients in Hawkes Bay.

There were continued youth group meetings in Auckland, which always get a positive response from those taking part and a parent support evening was organised to give parents the opportunity to meet other parents.

The Levin support group has been going for 37 years and is still in good heart. With support from one of the Wellington Educators, they have been working passionately to increase awareness in their area.

Public Awareness, Information and Education

800 talks to over 8000 people.

Our educators work closely with local schools, giving talks, seizure first aid training, providing information, distributing Action Zone games (mainly Waikato).

"This was an excellent session. The children were very interested in the resources used, they liked being a volunteer to use the materials. The time went very quickly with a range of activities which stimulated interest and movement."

Several educators are working on an update to our current schools education programme. "Epilepsy Education Everyone" aims to raise epilepsy awareness in schools, support children with epilepsy, and teach epilepsy first aid. This is additional to our usual work in schools with teachers/classes supporting individuals with epilepsy.

Educators speak at a range of occasions, including expos, and carry out public awareness sessions or staff training with groups that range from those at the local library or recreation centre through to work places and service providers.

They also have links with medical staff from hospital neurologists and specialist nurses, through to local GPs, practice nurses and local pharmacies.

Purple Day

ENZ staff across the country raised awareness of epilepsy through fundraising and other activities.

People with epilepsy, their families, schools, workplaces, and communities took part in raising awareness and funds for ENZ. For example:

- A high school student (Christchurch) organised his own Purple Day fundraiser at school, raising over \$800 for ENZ.
- A client (Christchurch) organised a Karma Keg at a local bar with all proceeds going to ENZ, raising over \$600.
- A workplace that has a staff member with epilepsy supported our event, raising almost \$700.
- Several local councils also joined in support of ENZ by lighting key landmarks purple.
- Pharmacies took part by dressing in purple.
- National office staff collected funds in central Hamilton, giving brochures and attracting attention with our very own stilt walker.



Epilepsy New Zealand staff reach new heights to help raise awareness.



The Palmerston North Clock Tower in the Square was awash in magenta.



Supporters of Epilepsy New Zealand

Key Funders

Ministry of Health

NZ Lottery Grants Board
Pub Charity Ltd



Community Organisation Grants Scheme

Auckland Central Otago Coastal Otago/Waitaki Far North Hutt Valley Kahungunu ki Heretaunga Manukau Mātaatua

North Taranaki Papakura-Franklin Rotorua South Taranaki Southland Tamatea/Tāmaki-Nui-a-Rua Tauranga/Moana Tongariro

Wairarapa Waitakere City Whanganui/ Waimarino/ Rangitikei Whangarei/Kaipara Whitireia

Councils

Auckland Council Far North Council Community Boards Marlborough District Council

Grants — Community

Nikau Foundation ARA Lodge No. 348 I.C. Charitable Trust BayTrust Central Lakes Trust Community Trust of Mid and South Canterbury Eastern and Central Community Trust Foundation North Hutt Mana Charitable Trust

Grants — Gaming

Akarana Community Trust Bendigo Valley Sports and Charity Foundation **Blue Waters Community Trust BlueSky Community Trust** CERT **Constellation Community Trust Dunedin Casino Charitable Trust** Four Winds Foundation **ILT Foundation Mainland Foundation Milestone Foundation**

Grants — Philanthropic

Alexander McMillan Trust NessBank Trust Perpetual Guardian **Public Trust**

Other

Estate of KD Welsh Estate of RT Boyle **Quality Hotel**

Otorohanga Charitable Trust **Rata Foundation** Rotorua Energy Charitable Trust

Nelson City Council

Taupo District Council

Southland District Council

The Blue Door (Blenheim) **Trust House Foundation** Trust Waikato Whanganui Community Foundation

Mt Wellington Foundation North and South Trust New Zealand Lottery Grants Board **Oxford Sports Trust Pelorus Trust** Pub Charity Redwood Trust The Lion Foundation The Southern Trust The Trusts Community Foundation The Upper Hutt Cossie Club

Sir John Logan Campbell Residuary Estate **Thomas George Mcarthy Trust** W Duncan Bickley Trust

Nicholsons Trust Waikato District Health Board Ministry of Health

Appendix 1: Financial Report

Annual Report

Epilepsy Association of New Zealand Inc. For the year ended 31 March 2019

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Entity Information

Epilepsy Association of New Zealand Inc. For the year ended 31 March 2019

'Who are we?', 'Why do we exist?'

Legal Name of Entity

Epilepsy Association of New Zealand Inc.

Entity Structure

Epilepsy Association of New Zealand is a registered Not-For-Profit charity, operated by a Board of Trustees monitored by independent Commissioners. It represents its membership by operating a centralised management structure, located in Hamilton. It presently delivers its services in 12 regional offices, located throughout New Zealand, employing 15 professionally trained educators that deliver individualised client education, information and support services together with a localised community awareness and education program.

The Association has the power to do anything lawful that maybe necessary or conductive to attain its objectives exercised by its elected Board, which is independently monitored by elected Commissioners. The Board functions include overseeing the conduct of Association business and of appointed CEO to manage the day to day affairs of the Association in accordance with the organisations objectives together with the policy and direction determined by the Board.

Directory

Commissioners

Ewan Cooke (Retired September 2018)

Micheal Chapman

David Thorpe (Appointed September 2018)

Board Members

Dr. Peter Bergin (President)

Dr. Isabelle Delmotte (Treasurer from March 2019)

Lorraine Skelton (Board Member April 2018 - January 2019)

Susan Hill

Philippa Tolley (Board Member from September 2018)

Renee Wood (Vice President from September 2018)

Matthew Paterson (Board Member from March 2019)

Alison Nation (Treasurer April 2018 - March 2019)

Gillian Fowke Bate (Board Member April 2018 - September 2018)

CEO/Secretary

Graeme Ambler



Entity Type and Legal Basis

Epilepsy Association of New Zealand (ENZ) is a registered Incorporated society under the Incorporated Societies Act 1908 and Charities Act 2005.

Registration Number

Incorporation Number 216663

Registered Charity CC10611

Entity's Purpose or Mission

Vision: To positively influence the lives of people with epilepsy, their families and communities.

Mission: To empower people with epilepsy, while eliminating discrimination, by increasing awareness and understanding of epilepsy.

Main Sources of Entity's Cash and Resources

ENZ has a small government contract with all DHB's in New Zealand. NZ Lotteries and other charitable organisations fund day to day activities. ENZ has a heavy reliance upon support from the general public in donations and appeals.

Main Methods Used by Entity to Raise Funds

Donation Events/Campaigns

Entity's Reliance on Volunteers and Donated Goods or Services

Volunteers assist in governance with the majority of events undertaken by volunteers.

Physical Address

6 Vialou Street

Hamilton

Postal Address

PO Box 1074, Waikato Mail Centre

Hamilton

New Zealand



Approval of Performance Report

Epilepsy Association of New Zealand Inc. For the year ended 31 March 2019

The Trustees are pleased to present the approved performance report including the historical financial statements of Epilepsy Association of New Zealand Inc. for year ended 31 March 2019.

APPROVED

Dr. Peter Bergin

President Date ...

Renee Wood

Vice President Date 27-06-2019

Statement of Service Performance

Epilepsy Association of New Zealand Inc. For the year ended 31 March 2019

'What did we do?', 'When did we do it?'

Description of Entity's Outcomes

Epilepsy Association of New Zealand seeks to promote the welfare and interest of people with epilepsy in New Zealand and their family/ whanau through education, information support and public awareness. To deliver services as agreed with District Health Board. To build and maintain a suitable organisation to ensure the Association can continue to provide for people in NZ living with epilepsy.

| | 2019 | 2018 |
|---|--------|--------|
| escription and Quantification of the Entity's Outputs | | |
| Number of Members | 341 | 208 |
| Number of Clients registered with ENZ | 7,714 | 5,218 |
| Number of Client Contacts | 15,368 | 17,342 |
| Number of Seminars Held | 838 | 746 |
| Number of people attending Seminars | 8,115 | 6,293 |
| Number of Non-client contacts - not registered with ENZ | 36,266 | 34,066 |
| Total Number of people assisted | 59,749 | 57,701 |

Description and Quantification of the Entity's Outputs

Epilepsy Association of New Zealand provides individual information, education and support to people with epilepsy and their networks so as to achieve better health outcomes through self management and community inclusion. Wider community education and awareness is delivered to a wider variety of places including schools, health professionals and community organisations to increase understanding of epilepsy. Our goal is to increase membership presence in the community and to increase public understanding so as people with epilepsy are included in the community without fear of prejudice and stigma.



Statement of Financial Performance and Comprehensive Income

Epilepsy Association of New Zealand Inc. For the year ended 31 March 2019

'How was it funded?' and 'What did it cost?'

| | | Group | Group |
|---|-------|-----------|-----------|
| | NOTES | 2019 | 2018 |
| Revenue | | | |
| Donations, fundraising and other similar revenue | 1 | 739,292 | 694,230 |
| Fees, subscriptions and other revenue from members | 1 | 1,166 | 1,427 |
| Revenue from providing goods or services | 1 | 408,261 | 400,295 |
| Interest, dividends and other investment revenue | 1 | 15,766 | 23,870 |
| Other revenue | 1 | 522 | - |
| Total Revenue | | 1,165,007 | 1,119,822 |
| Expenses | | | |
| Expenses related to public fundraising | 2 | 4,536 | 6,143 |
| Volunteer and employee related costs | 2 | 980,044 | 968,878 |
| Costs related to providing goods or service | 2 | 191,137 | 197,925 |
| Other expenses | 2 | 100,491 | 91,202 |
| Total Expenses | | 1,276,208 | 1,264,148 |
| Surplus/(Deficit) for the Year | | (111,201) | (144,326) |
| Other Comprehensive Income | | | |
| Unrealised gains on investments | | 54,771 | 13,774 |
| Total Comprehensive Revenue and Expenses for the year | | (56,430) | (130,551) |

AUDIT 3

This statement should be read in conjunction with the notes to the Performance Report and Statement of accounting policies.

Statement of Financial Position

Epilepsy Association of New Zealand Inc. As at 31 March 2019

'What the entity owns?' and 'What the entity owes?'

| | NOTES | Group 31 MAR 2019 | Group 31 MAR 2018 |
|--|-------|----------------------|----------------------|
| Assets | | | |
| Current Assets | | | |
| Bank accounts and cash | 3 | 355,896 | 188,726 |
| Debtors and prepayments | 3 | 49,843 | 49,209 |
| Investments | 3 | - | 20,368 |
| Inventories | 3 | 1,390 | 5,118 |
| Total Current Assets | | 407,129 | 263,421 |
| Non-Current Assets | | | |
| Property, Plant and Equipment | 5 | 274,345 | 285,299 |
| Investments | 3 | 439,618 | 384,479 |
| Total Non-Current Assets | | 713,963 | 669,778 |
| Total Assets | | 1,121,092 | 933,199 |
| Liabilities | | | |
| Current Liabilities | | | |
| Creditors and accrued expenses | 4 | 98,213 | 75,526 |
| Employee Costs Payable | 4 | 78,634 | 88,320 |
| Unused donations and grants with conditions | 7 | 307,301 | 75,981 |
| Total Current Liabilities | | 484,148 | 239,826 |
| Total Liabilities | | 484,148 | 239,826 |
| Total Assets less Total Liabilities (Net Assets) | | 636,944 | 693,374 |
| Accumulated Funds | | | |
| Accumulated surpluses | 6 | 465,823 | 577,024 |
| Fair Value Reserves | 6 | 171,121 | 116,350 |
| Total Accumulated Funds | | 636,944 | 693,374 |



This statement should be read in conjunction with the Performance Report and Statement of accounting policies.

Statement of Cash Flows

Epilepsy Association of New Zealand Inc. For the year ended 31 March 2019

'How the entity has received and used cash'

| | | Group | Group |
|--|-------|-------------|------------|
| | NOTES | 2019 | 201 |
| Cash Flows from Operating Activities | | | |
| Cash Flow was Received from | | | |
| Donations, fundraising and other similar receipts | | 970,613 | 430,76 |
| Fees, subscriptions and other receipts from members | | 1,166 | 1,42 |
| Receipts from providing goods or services | | 405,828 | 404,385 |
| Interest, dividends and other investment receipts | | 15,766 | 23,870 |
| Cash receipts from other operating activities | | 522 | , |
| Total Cash Flow was Received from | | 1,393,895 | 860,449 |
| Cash was applied to | | | |
| GST | | 24,032 | (30,955 |
| Payments to suppliers and employees | | (1,260,813) | (1,234,751 |
| Total Cash was applied to | | (1,236,781) | (1,265,706 |
| Total Cash Flows from Operating Activities | | 157,114 | (405,257 |
| Cash Flows from Investing and Financing Activities | | | |
| Cash was received from | | | |
| Receipts from sale of investments | | 20,000 | 199,000 |
| Receipts from sale of property, plant and equipment | | 904 | |
| Total Cash was received from | | 20,904 | 199,000 |
| Cash was applied to | | | |
| Payments to acquire property, plant and equipment | | (10,848) | (3,135 |
| Total Cash was applied to | | (10,848) | (3,135 |
| Total Cash Flows from Investing and Financing Activities | | 10,056 | 195,865 |
| Net Increase/(Decrease) in Cash | | 167,170 | (209,392 |
| Cash Balances | | | |
| Cash and cash equivalents at beginning of period | 3 | 188,726 | 398,118 |
| Cash and cash equivalents at end of period | 3 | 355,896 | 188,720 |
| Net change in cash for period | | 167,170 | (209,392 |
| | | | |



This statement should be read in conjunction with the notes to the Performance Report and Statement of accounting polices.

Statement of Accounting Policies

Epilepsy Association of New Zealand Inc. For the year ended 31 March 2019

'How did we do our accounting?'

Basis of Preparation

The entity has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

These financial statements are group financial statements representing the consolidated financial results and position of Epilepsy Association of New Zealand Inc and its subsidiary the Epilepsy Trust.

Basis of Consolidation

Controlled entities are all those entities over which the controlling entity has the power to govern the financial and operating policies so as to benefit from its activities. The controlled entities are consolidated from the date on which control is transferred and are de-consolidated from the date that control ceases. In preparing the consolidated financial statements, all inter-entity balances and transactions, and unrealised gains and losses arising within the consolidated entity are eliminated in full. The accounting policies of the controlled entity are consistent with the policies adopted by the Group and have a 31 March reporting date.

Goods and Services Tax (GST)

The Association is registered for GST. All amounts are stated exclusive of goods and services tax (GST) except for accounts payable and accounts receivable which are stated inclusive of GST.

Income Tax

The Association and the Trust are registered as a charitable entity under the Charities Act 2005 and is exempt from income tax under the income tax legislation.

Bank Accounts and Cash

Bank accounts and cash are short term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

Changes in Accounting Policies

There have been no changes in accounting policies. Policies have been applied on a consistent basis with those of the previous reporting period.

Revenue

Revenue is recognised to the extent that is probable that the economic benefit will flow to the Group and revenue can be reliably measured. Revenue is measured at the fair value of the consideration received. The following specific recognition criteria must be met before revenue is recognised.



Donation, Fundraising & Other similar revenue

Donations are recognised as revenue upon receipt.

Grant revenue includes grants given by other charitable organisation, government sector and public. Grant revenue is recognised when the conditions attached to the grant has been compiled with. Where there are unfulfilled conditions attaching to the grant, the amount relating to the unfulfilled condition is recognised as a liability and released to income as the conditions are fulfilled.

Revenue from legacies and estates that satisfies the definition of an asset is recognised as revenue when it is probable that future economic benefits or service potential will flow to the entity, and the fair value can be measured reliably.

Revenue from provide goods & services

The Association receives revenue from the central government to provide services to people with epilepsy. Revenue is recognised in the period the goods and services are provided.

Interest Revenue

Interest revenue is recognised as it accrues, using the effective interest method.

Dividend Income

Dividend Income is recognised when the right to receive payment is established.

Property, Plant & Equipment

Property, plant & equipment are stated at cost less accumulated depreciation and impairment losses. Depreciation is provided on a diminishing value basis over the useful life of the asset except for land. Depreciation is charged at rates calculated to allocate the cost of the asset less estimated residual value over it's remaining useful life. Shown below are depreciation rates by the Association

| Building | 4% |
|----------------------|-----------|
| Motor Vehicle | 20% - 26% |
| Furniture & Fittings | 12% - 48% |
| Office Equipment | 12% - 40% |
| Computer Equipment | 33% - 50% |

Liabilities

Tagged funds related to grants received with a 'use or return' condition. At the reporting date any grants with 'use or return' condition unused are recorded as a liability until these grants are used for the specific purpose or returned to the granting party.

Trade payable and accruals

These amounts represent liabilities for goods and services provided to the association prior to the end of financial year which are unpaid.

Leases

Payment on operating lease agreements, where the lessor retains substantially the risk and rewards of ownership of an asset. are recognised as an expense on a straight-line basis over the lease term.



Investments

The Association has elected to apply the provisions of the Tier 2 PBE accounting standards in place of the requirements of PBE SFR-A (NFP) standards in respect of the measurement of its investments on the basis that it results in the Performance Report providing more relevant information about the Association's financial performance.

In accordance with Tier 2 PBE accounting standards, the Association's investments are classified as available-for-sale financial assets and are therefore initially recorded at fair value (inclusive of directly attributable transaction costs) and subsequently measured at fair value. Any gain or loss in fair value is then recognised in other comprehensive income until the asset is derecognised, at which time the cumulative gain or loss previously recognised in other comprehensive income is reclassified to profit or loss as a realised gain or loss on derecognition. In the case of the Association's investments, the fair value is based on a market valuation of the investment portfolios as at balance date.

At each balance date, the Association assesses whether there is any objective evidence of impairment. If such evidence exists, any cumulative loss recognised in other comprehensive income in relation to that investment shall be reclassified to profit or loss as an impairment loss.



Notes to the Performance Report

Epilepsy Association of New Zealand Inc. For the year ended 31 March 2019

| | 2019 | Group 2018 |
|---|----------------|---------------|
| | 2015 | 2018 |
| . Analysis of Revenue | | |
| Donations, fundraising and other similar revenue | | |
| Bequests | 134,306 | 43,192 |
| Community Organisation Grant Scheme (COGS) | 40,036 | 52,800 |
| Donations | 46,105 | 41,832 |
| Donor Appeal | 940 | 17,833 |
| Event Marketing | 10,061 | - |
| Grants - Community | 104,911 | 68,572 |
| Grants - Gaming | 163,652 | 219,095 |
| Grants - Philanthropic | 48,587 | 50,906 |
| Lottery National Community | 190,694 | 200,000 |
| Total Donations, fundraising and other similar revenue | 739,292 | 694,230 |
| Fees, subscriptions and other revenue from members | | |
| Memberships | 1,166 | 1,427 |
| Total Fees, subscriptions and other revenue from members | 1,166 | 1,427 |
| Revenue from providing goods or services | | |
| Chargeable Income | 5,868 | 5,168 |
| Corporate Sponsorship | 3,000 | 3,108 |
| Merchandise Income | 409 | |
| Ministry of Health | | 951 |
| Mobility Income | 399,718 | 393,516 |
| Sundry Income | 2,093 | 174 |
| Total Revenue from providing goods or services | 173 408,261 | 115 |
| | 405,201 | 400,295 |
| Interest, dividends and other investment revenue | | |
| Dividends Received | 8,809 | 8,547 |
| Interest Received | 6,933 | 15,324 |
| Investment Income | 24 | - |
| Total Interest, dividends and other investment revenue | 15,766 | 23,870 |
| Other revenue | | |
| Rental Income | 522 | - |
| Total Other revenue | 522 | |
| | Crown | 0 |
| | Group 2019 | Group 2018 |
| . Analysis of Expenses | | |
| Expenses related to public fundraising | | |
| | 4,013 | 5,197 |
| Fundraising Expenses | 377 | 946 |
| Refund of Grants | 145 | - |
| Total Expenses related to public fundraising | 4,536 | 6,143 |
| Expenses related to public fundraising Advertising & Marketing Fundraising Expenses | 377 145 | |



Group

Group

-

| | Group 2019 | Grou 201 |
|--|---------------|-------------|
| olunteer and employee related costs | 2015 | 201 |
| ACC Levies | 2,640 | 2,42 |
| Car parking - Office | 4,904 | 4,78 |
| Health Insurance | 14,504 | 14,13 |
| Staff Amenities & Cleaning | 3,017 | 2,50 |
| Volunteer Expenses | 73 | 2,30 |
| Wages & Salaries | 954,906 | 944,74 |
| Total Volunteer and employee related costs | 980,044 | 968,87 |
| | , | ÷ |
| osts related to providing goods or services Car Parking - General | 996 | |
| Electricity/Gas | 886 | 1,48 |
| Fuel Card | 5,515 | 5,76 |
| Information Resources | 36,168 | 35,81 |
| | 4,906 | 2,27 |
| Meeting Expenses | 278 | |
| Merchant Fee | - | 67 |
| Motor Vehicle Expenses | 14,082 | 14,43 |
| Postage,Printing and Stationery | 15,653 | 13,9 |
| Public Awareness | 1,605 | 2,47 |
| Public Relations | 23 | |
| Rates | 791 | 1,71 |
| Relationship Expenses | 216 | 1,55 |
| Rent | 59,667 | 61,17 |
| Staff Development & Training | 6,462 | 10,80 |
| Support Meetings | 2,458 | 2,11 |
| Telecommunications | 26,522 | 22,84 |
| Total Mobility Charges | 191 | 3,80 |
| Travel & Accommodation | 14,111 | 14,66 |
| Website | 1,602 | 2,35 |
| Total Costs related to providing goods or services | 191,137 | 197,92 |

| Accountancy Fees | 9,925 | 14,881 |
|------------------------------|--------|--------|
| Affiliation & Subscriptions | 2,210 | 2,791 |
| Audit Fees | 14,270 | 15,054 |
| Bank Fees | 2,436 | 1,870 |
| Board Expenses | 5,895 | 1,200 |
| Charities Commission | 44 | 44 |
| Computer Maintenance | 5,975 | 3,544 |
| Contract Work | 3,500 | 5,128 |
| Depreciation | 18,103 | 21,017 |
| Insurance | 17,695 | 16,947 |
| Interest - Bank Overdraft | 763 | 499 |
| Legal Fees | 11,339 | 2,420 |
| Loss on Disposal Investment | _ | 277 |
| Loss on Sale of Fixed Assets | 2,796 | - |
| Office Equipment Under \$500 | 1,768 | 1,440 |
| Outgoings | 1,423 | 1,573 |



| 2,348 | 2,51 |
|------------------|---|
| 100,491 | 91,20 |
| Group 2019 | Grou 201 |
| | |
| | |
| 2,461 | 2,42 |
| 39,136 | 57,64 |
| 23,817 | 69,75 |
| 290,481 | 58,90 |
| 1 | |
| 355,896 | 188,72 |
| | |
| 10,459 | 10,29 |
| 39,384 | 38,91 |
| 49,843 | 49,20 |
| | |
| 1,169 | 4,98 |
| - | 13 |
| 220 | |
| 2,550 | 5,11 |
| 404,846 | 590,34 |
| | |
| (20,000) | (199,00 |
| - | (27 |
| - | (58 |
| 54,771 | 14,35 |
| 439,617 | 404,84 |
| Group | Grou |
| 2019 | 20: |
| | |
| | |
| | 5,38 |
| 12,200 | 12,20 |
| 55,504 | 57,93 |
| | |
| 98,213 | 75,52 |
| | 75,52 |
| 98,213 34,918 | 75,52 |
| | 105 |
| | 2019 2,461 39,136 23,817 290,481 1 355,896 10,459 39,384 49,843 1,169 - 220 1,390 404,846 - (20,000) - 54,771 439,617 Group 2019 |



| | Group 2019 | Group 2010 |
|--|---------------|-----------------------|
| . Property, Plant and Equipment | 2019 | 201 |
| Buildings | | |
| Opening Carrying Amount | 245,485 | 252,75 |
| Purchases | | 232,13 |
| Sales & Disposals | | |
| Current Year Depreciation | (6,979) | (7,270 |
| Total Buildings | 238,506 | 245,48 |
| Motor Vehicles | | |
| Opening Carrying Amount | 25,263 | 32,98 |
| Purchases | - | 52,500 |
| Sales/Disposals | (2,130) | |
| Current Year Depreciation | (5,328) | (7,717 |
| Total Motor Vehicles | 17,805 | 25,26 |
| | | |
| Furniture and Fittings | | |
| Opening Carrying Amount | 5,306 | 6,23 |
| Purchases | 3,200 | |
| Sales/Disposals | (780) | |
| Current Year Depreciation | (1,219) | (927 |
| Office Equipment Opening Carrying Amount | 4,205 | 6.20 |
| Purchases | | 6,29 |
| Sales/Disposals | - (700) | |
| Current Year Depreciation | (783) | /2 222 |
| Total Office Equipment | (1,039) | (2,086 4,20 |
| Computer Equipment | | |
| Opening Carrying Amount | 2,609 | 4,92 |
| Purchases | 7,648 | |
| Sales/Disposals | (7) | |
| Current Year Depreciation | (2,808) | (2,313 |
| Total Computer Equipment | 7,442 | 2,60 |
| Plant and Equipment | | |
| Opening Carrying Amount | 2,430 | |
| Purchases | - | 3,13 |
| Sales/Disposals | - | |
| Current Year Depreciation | (729) | (705 |
| Total Plant and Equipment | 1,701 | 2,430 |
| Total Property, Plant and Equipment | 274,344 | 285,298 |



6. Accumulated Funds

| 2019 Group | Accumulated Surpluses or (deficits) | Fair Value Reserve | Total |
|--------------------------------------|-------------------------------------|--------------------|-----------|
| Opening Balance | 577,025 | 116,349 | 693,374 |
| Capital gain on sale of fixed assets | - | - | - |
| Surplus/(deficit) | (111,201) | - | (111,201) |
| Fair value gain on Investment | - | 54,771 | 54,771 |
| Total | 465,824 | 171,120 | 636.944 |

| 2018 Group | Accumulated Surpluses/(deficits) | Fair Value Reserve | Total |
|--------------------------------------|----------------------------------|--------------------|-----------|
| Opening Balance | 721,351 | 102,575 | 823,926 |
| Capital gain on sale of fixed assets | - | - | - |
| Surplus/ (deficit) | (144,326) | - | (144,326) |
| Fair value gain on Investment | - | 13,774 | 13,774 |
| Total | 577,025 | 116,349 | 693,374 |

2018

2019

| Alexander McMillan Trust | 15,500 | |
|---|---------|--------|
| Alex McLean Charitable Trust | 3,000 | - |
| Bay Trust | - | 6,503 |
| Bendigo Valley | - | 96 |
| COGS - Mataatua | 139 | - |
| COGS -Tauranga-Moana | 56 | - |
| COGS - Tongariro | 269 | - |
| COGS - Whanganui/Waimarino/Rangitikei | 2,000 | - |
| Community Trust of Mid & South Canterbury | 2,540 | - |
| Dragon Community Trust | 2,000 | - |
| Dunedin Casino Charitable Trust | 1,500 | - |
| Far North District | 6,000 | - |
| Foodstuffs | 405 | - |
| Foundation North | 5,339 | 8,588 |
| Great Lake Taupo | 40 | - |
| Nelson City Council | 2,000 | - |
| NZ Lottery | 119,305 | - |
| Pub Charity | 89,963 | 51,211 |
| Rata Foundation | 10,000 | - |
| Sir John Logan Campbell Residuary Estate | 2,800 | - |
| Southern Trust | - | 7,943 |
| Southland District Council | 650 | - |
| The Lion Foundation | 40,000 | - |
| The Redwood Trust | 1,000 | - |



| | 2019 | 2018 |
|---|---------|--------|
| W Duncan Bickley | 1,795 | 1,640 |
| Winton & Margaret Bear C/T | 1,000 | - |
| Total Unused donations and grants with conditions | 307,301 | 75,981 |

8. Related Parties

| | | 2019 | 2018 | 2019 | 2018 |
|---|---|--------------------------|--------------------------|--------------------------|--------------------------|
| Description of Related Party Relationship | Description of the transaction | Value of Transactions | Value of Transactions | Receivable/ (Payable) | Receivable/ (Payable) |
| Alison Nation was a board member until March 2019 and a partner at PKF Hamilton Ltd | PKF Hamilton Ltd provides accounting services to the Group | 9,925 | 18,860 | 1,610 | - |

9. Commitments

| Less than 12 months | 19.524 | 17.05 |
|---|--------|--------|
| | 19,524 | 17,05 |
| More than 12 months but less than 5 years | 8,122 | 19,932 |
| More than 5 years | | |
| Total Commitments to lease or rent assets | 27,646 | 36,983 |

10. Contingent Assets and Liabilities

The Association has no contingent assets and liabilities at 31 March 2019. (Last year - nil)

11. Ability to Continue Operating

The entity will continue to operate for the foreseeable future.

12. Events After the Balance Date

There were no events that have occurred after the balance date that would have a material impact on the Performance Report (Last year -nil).



2019

2018